

# 2019 THIRD QUARTER EARNINGS CONFERENCE CALL & WEBCAST OCTOBER 31, 2019

ROGER W. JENKINS PRESIDENT & CHIEF EXECUTIVE OFFICER



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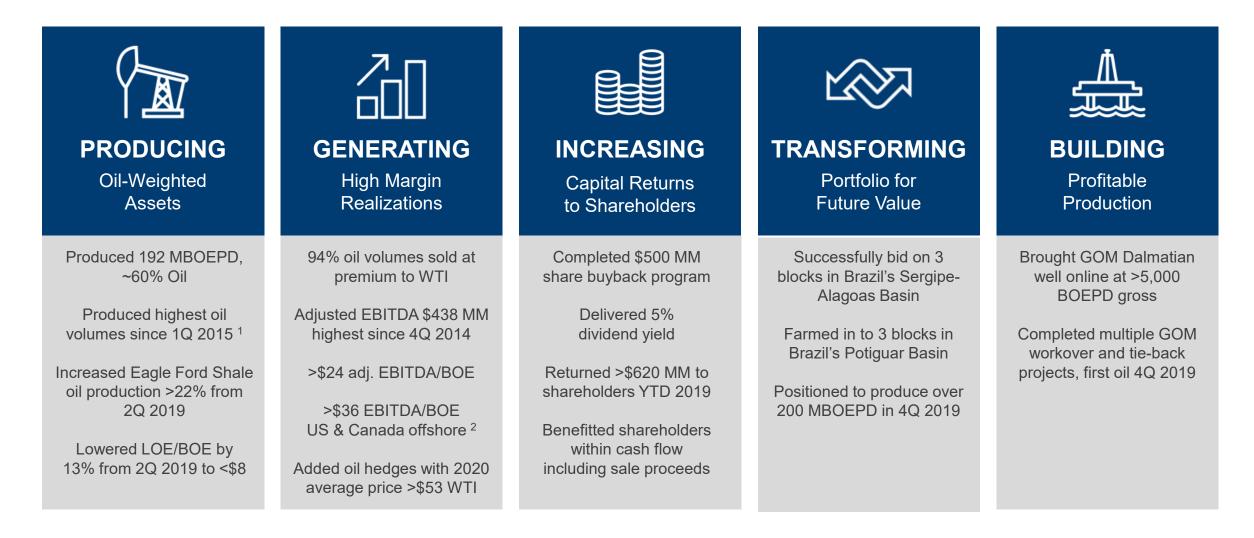
Forward-Looking Statements – This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are generally identified through the inclusion of words such as "aim", "anticipate", "believe", "drive", "estimate", "expect", "expressed confidence", "forecast", "future", "goal", "guidance", "intend", "may", "objective", "outlook", "plan", "position", "potential", "project", "seek", "should", "strategy", "target", "will" or variations of such words and other similar expressions. These statements, which express management's current views concerning future events or results, are subject to inherent risks and uncertainties. Factors that could cause one or more of these future events or results not to occur as implied by any forward-looking statement include, but are not limited to: increased volatility or deterioration in the success rate of our exploration programs or in our ability to maintain production rates and replace reserves; reduced customer demand for our products due to environmental, regulatory, technological or other reasons; adverse foreign exchange movements; political and regulatory instability in the markets where we do business; natural hazards impacting our operations; any other deterioration in our business, markets or prospects; any failure to obtain necessary regulatory approvals; any inability to service or refinance our outstanding debt or to access debt markets at acceptable prices; and adverse developments in the U.S. or global capital markets, credit markets or economies in our most recent Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission (SEC) and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K that we file, available from the SEC's website and from Murphy Oil Corporation's website at http://ir.murphyoilcorp.com. Murphy Oil Corporation undertakes no duty to publicly update or revise any forward-looking statements.

Non-GAAP Financial Measures – This presentation refers to certain forward looking non-GAAP measures such as future "Free Cash Flow" and future "EBITDA". Definitions of these measures are included in the appendix.

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# Executing Our 2019 Plan



1 Excluding Syncrude and heavy oil 2 Field level



# 3Q 2019 Financial Results

### 3Q 2019 Results

- Net income \$1.1 BN
- Adjusted net income \$57 MM

### **3Q 2019 Accounting Adjustments**

- Malaysia, including gain on sale of \$960 MM reported as discontinued operations (\$953 MM)
- Transportation, gathering and processing expenses (TGP) – expense line item
  - Previously a revenue deduction
  - Reclassified to conform to current presentation
- One-off income adjustments after-tax:
  - MTM gain on crude oil derivatives (\$39 MM)
  - MTM gain on contingent consideration (\$22 MM)
  - Tax benefit on foreign investment (\$15 MM)
  - Other (net \$2 MM gain)

### **3Q 2019** (\$MM Except Per Share)

### Net Income Attributable to Murphy

Income (loss)	\$1,089		
\$/Diluted share	\$6.76		
Adjusted Earnings from Cont. Ops.			
Adjusted income (loss)	\$57		
\$/Diluted share	\$0.36		

NOTE: Production volumes, sales volumes, reserves and financial amounts exclude noncontrolling interest, unless otherwise stated



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### 3Q 2019 Cash Flow from Continuing Operations

- Cash flow exceeded property additions and dry hole costs by \$134 MM
- \$45 MM working capital benefit
- \$16 MM non-cash long-term compensation

### **Other Highlights**

- Increased WTI and AECO hedge contracts
- Completed \$500 MM share repurchase program
  - \$406 MM through 3Q 2019
- Net debt / annualized adjusted EBITDAX of 1.3x at 3Q 2019

Cash Flow Attributable to Murphy (\$MM)	3Q 2019	YTD 2019
Net cash provided by continuing operations	\$498	\$1,153
Property additions and dry hole costs	(\$364)	(\$1,009)
Free Cash Flow	\$134	\$144

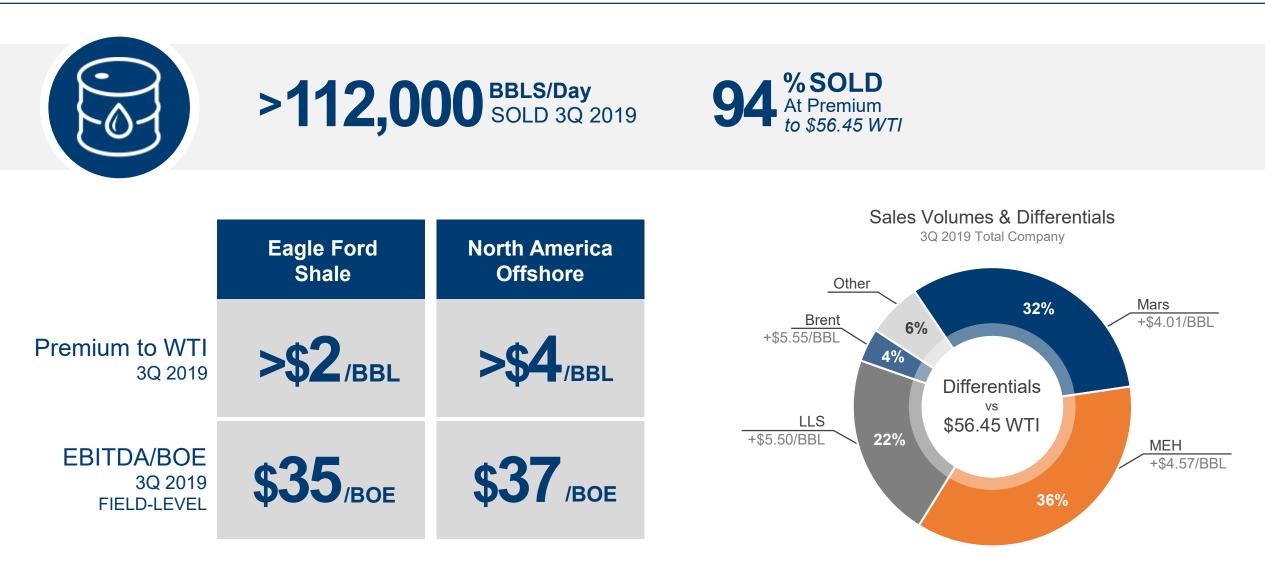
Adjusted EBITDA Attributable to Murphy (\$MM)	3Q 2019
EBITDA attributable to Murphy	\$1,461
Discontinued operations (income)	(\$953)
Mark-to-market (gain) on crude oil derivatives contracts and contingent consideration	(\$78)
Other	8
Adjusted EBITDA	\$438

NOTE: Production volumes, sales volumes, reserves and financial amounts exclude noncontrolling interest, unless otherwise stated



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# Achieving Premium Oil-Weighted Realizations



NOTE: Premium to WTI excludes transportation costs



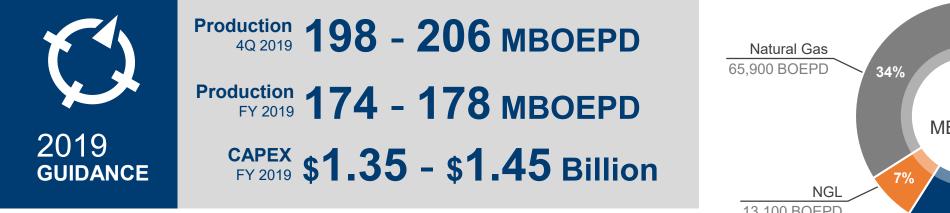
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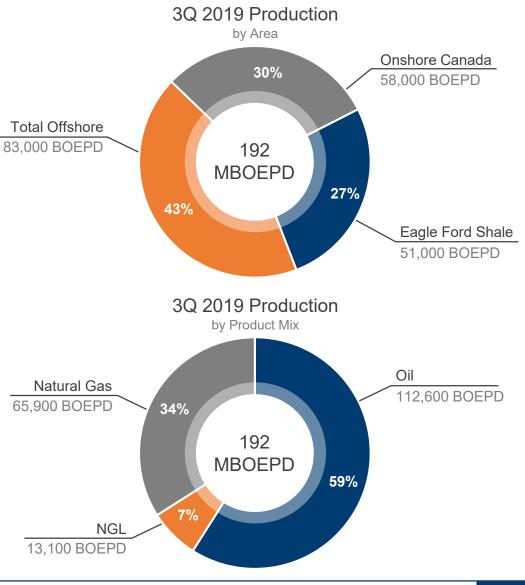
# Maintaining Production and Capex Guidance

3Q 2019 Production Update

### 3Q 2019 Production 192 MBOEPD, 66% Liquids

- >112,000 BOPD oil production
- Canada offshore (2,600) BOEPD
  - Extended non-operated downtime
- Gulf of Mexico (900) BOEPD
  - Non-operated downtime partially offset by stronger operated production
- Canada onshore 1,400 BOEPD
  - Higher than anticipated production







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# Long History of Benefitting Shareholders

### **Disciplined and Flexible Strategy**

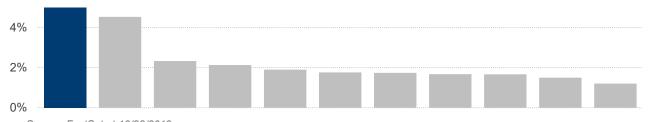
- Returned >\$6.5 BN cash since 1961
  - Returned >\$3.9 BN cash since 2012
  - ~\$620 MM YTD 2019
- Repurchased >\$1.8 BN shares since 2012
  - >22% of shares outstanding
- Maintained financial prudence
  - No equity issuances
- Realized positive free cash flow<sup>1</sup> in 2019
- · Delivered industry leading dividend yield
- Continued focus on generating cash flow in excess of capital spending



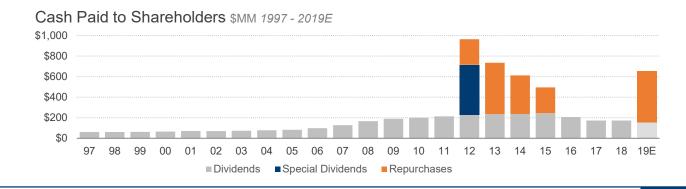


Note: FCF = 2019E Median Consensus Cash Flow from Operations less Annual CAPEX (10/28/2019) Source: FactSet Peer Group: APA, CHK, CNX, COG, DVN, ECA, HES, MRO, MTDR, NBL, RRC, SM, SWN, WLL, XEC

#### Dividend Yield 2019E



Source: FactSet at 10/28/2019 Peer Group: APA, CHK, CNX, COG, DVN, ECA, HES, MRO, MTDR, NBL, RRC, SM, SWN, WLL, XEC Note: No dividend paid by CHK, CNX, MTDR, SWN, WLL



1 Free cash flow calculated as cash flow from operations less annual capex



# **Onshore Portfolio Update**



#### 2019 Well Delivery Plan

• 91 wells online

### 3Q 2019 51 MBOEPD, 80% Oil, 91% Liquids

- >15% increase in volumes from 2Q 2019
- 25 wells online, 91% liquids
  - 15 Catarina 11 Lower EFS, 4 Upper EFS
  - 10 Tilden Lower EFS

### 4Q 2019, 18 Wells Online

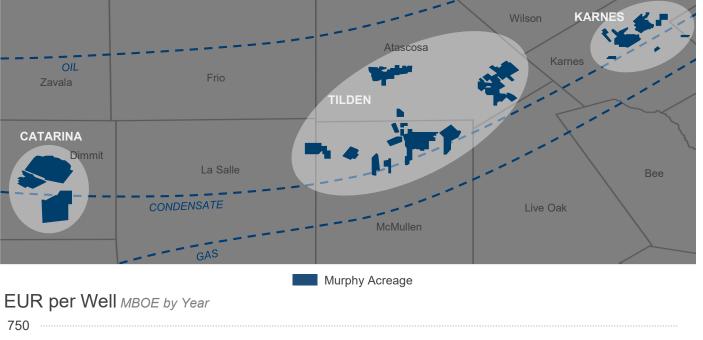
- 8 Tilden Lower EFS
- 10 Catarina 9 Lower EFS, 1 Upper EFS

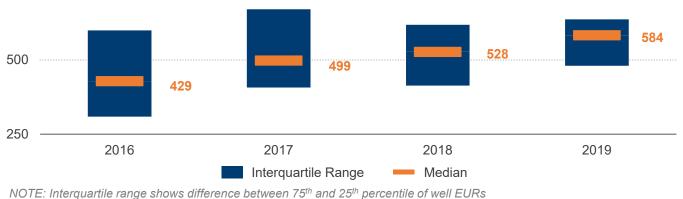
### **Consistently Increasing EURs**

- Improved well targeting
- Optimized completion design
  - Resulting in higher oil cut and IP rates

### Achieving Lower OPEX

- <\$7/BOE 3Q 2019
- >18% reduction from 2Q 2019





### Eagle Ford Shale Acreage

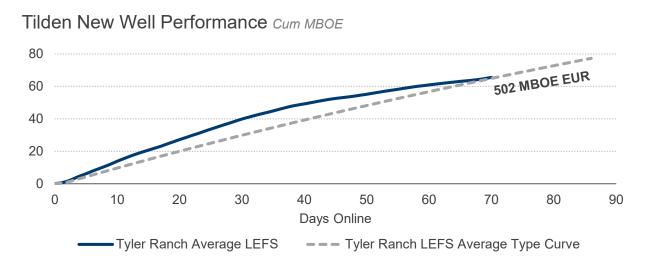
NOTE: EFS = Eagle Ford Shale





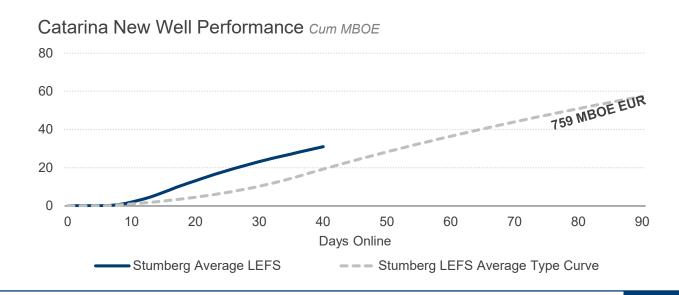
### Tilden – 10 Tyler Ranch Wells Online

- 10 Lower EFS wells with avg 7,100' lateral
  - 500' well spacing
- Average IP30 of 1,300 BOEPD



### Catarina – 11 Stumberg Wells Online

- 9 Lower EFS Wells with avg 7,800' Lateral
- 350' well spacing
  - Lower EFS wells peak IP 1,400 BOEPD average
- 2 Upper EFS wells with avg 8,800' lateral
  - 1,200' well spacing
  - Performing to type curve







### **2019 Well Delivery Plan Complete**

- 10 wells online in Kaybob Duvernay
- 8 wells online in Tupper Montney

### 3Q 2019 Results

- Kaybob Duvernay: 11 MBOEPD, 69% liquids
  - >18% increase in volumes from 2Q 2019
- Tupper Montney: 45 MBOEPD, 100% natural gas
  - >20% increase in volumes from 2Q 2019

### Kaybob Duvernay Land Retention Plan

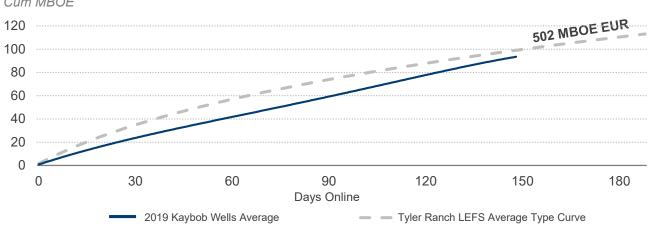
• Drilling 16 wells in 2019, completions in 2020

### **Tupper Montney Successful Price Mitigation**

- Realized 3Q 2019 C\$1.61/MCF\* vs AECO realized average of C\$0.99/MCF
- Projected FY19 C\$2.26/MCF\* vs AECO realized average of C\$1.71/MCF

### **Strong Results in Kaybob Duvernay**

- Recent well performance mirrors Tilden Lower EFS
  - Leveraged learnings to optimize completions design, resulting in EUR improvement
- High-grading locations across contiguous acreage
- Drilled pacesetter well: 12.5 days \$2.4 MM
  - In line with Eagle Ford Shale drilling rates
  - 9,700' lateral length



2019 Kaybob New Well Performance vs Eagle Ford Shale – Tilden LEFS Cum MBOE



OIL CORPORATION

# Offshore Portfolio Update

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### **3Q 2019 Production 78 MBOEPD, 85% Liquids**

Operated production exceeded guidance

### Dalmatian DC4 #2 Well

- Well drilled and completed, online 3Q 2019
- Online rate ~5,400 BOEPD gross

### **Nearly Headless Nick**

Completing well tie-in activities, online 4Q 2019

### Medusa Rig Program

Well workover complete, rig demobilized

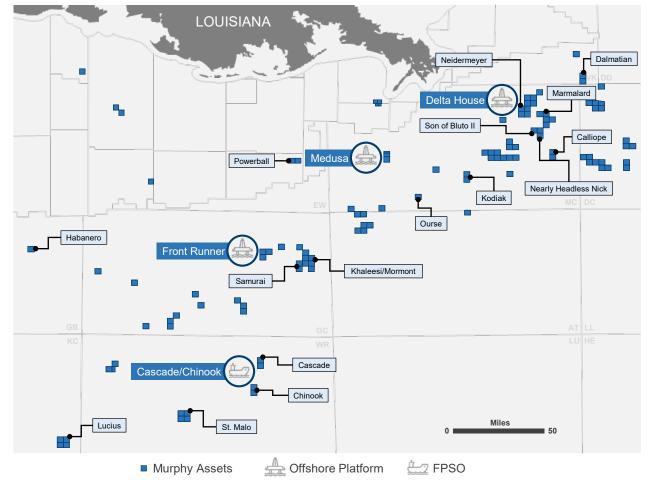
### King's Quay Floating Production System

- Construction underway
- Pursuing sell-down opportunities

### St. Malo Waterflood Project Sanctioned

 Forecast to increase total EUR by 30 – 35 MMBOE<sup>1</sup> net to Murphy

#### Gulf of Mexico Assets



1 Contingent resources



NYSE: MUR

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### **Short Term Project Update**

- Working through planning and engineering
  - 3 tie-back projects
  - 1 well workover

### Long Term Project Update

- Khaleesi / Mormont subsea engineering and construction contracts to be awarded in near-term
- Samurai Pre-FEED work ongoing
  - Contracts bid jointly with Khaleesi / Mormont

### **Short Term Projects**

Project	Planning & Engineering	Drilling & Completions	Subsea Tie-In	First Oil
Dalmatian DC4 #2	✓	~	✓	<b>~</b>
Nearly Headless Nick	~	~	~	4Q 2019
Medusa	~	~	n/a	4Q 2019
Cottonwood	Ongoing	1Q 2020 <sup>1</sup>	n/a	2Q 2020
Calliope	Ongoing	~	3Q 2020	4Q 2020
Ourse	Ongoing	3Q 2020 <sup>2</sup>	1H 2021	2H 2021
Son of Bluto II	Ongoing	2H 2021 <sup>2</sup>	2H 2021	4Q 2021

### **Long Term Projects**

Project	Planning & Engineering	Drilling & Completions	Subsea Tie-In	First Oil
Khaleesi / Mormont	Ongoing	4Q 2020 - 4Q 2021 <sup>2</sup>	2021	1H 2022
Samurai	Ongoing	4Q 2020 – 4Q 2021	2021	1H 2022
St. Malo Waterflood	Ongoing	2Q 2020 – 2Q 2021	2022	2023

1 Well workover. No drilling/completions activities.

2 Completion only. Well previously drilled. Khaleesi / Mormont 4 of 5 wells previously drilled.



# **Exploration Update**

IN FRANKS



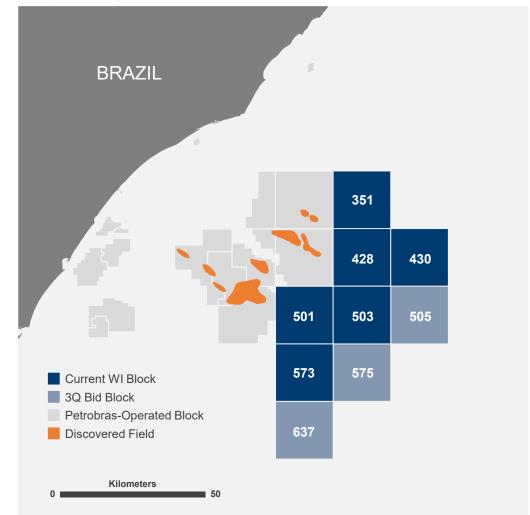
### **Asset Overview**

- Murphy 20%, ExxonMobil 50% (Op), Enauta Energia S.A. 30%
- Hold WI in 6 blocks, spanning ~1.1 MM acres
- >1.2 BN BOE reserves discovered nearby
- Successfully bid on 3 adjacent blocks in 3Q 2019
  - Blocks 505, 575 and 637
  - Added ~560,000 acres to position

### **Continuing to Evaluate Data**

- Progressing seismic program and interpretation
- Providing long-term exploration upside

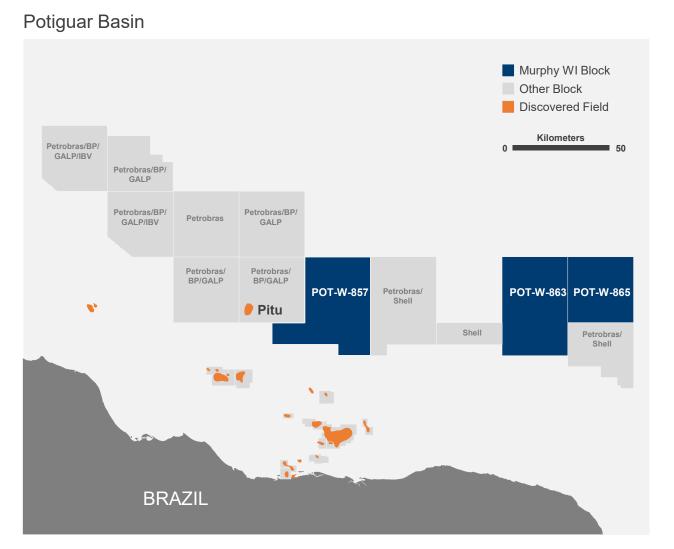
#### Sergipe-Alagoas Basin





### **Asset Overview**

- Murphy 30% WI, Wintershall Dea 70% (Op)
- Farm-in agreement to 3 blocks signed 3Q 2019
  - Blocks POT-W-857, POT-W-863 and POT-W-865
  - Total ~774,000 gross acres
- Proven oil basin in proximity to Pitu oil discovery
- Independent to Murphy's position in Sergipe-Alagoas Basin
- 3D seismic program in progress





### **Asset Overview**

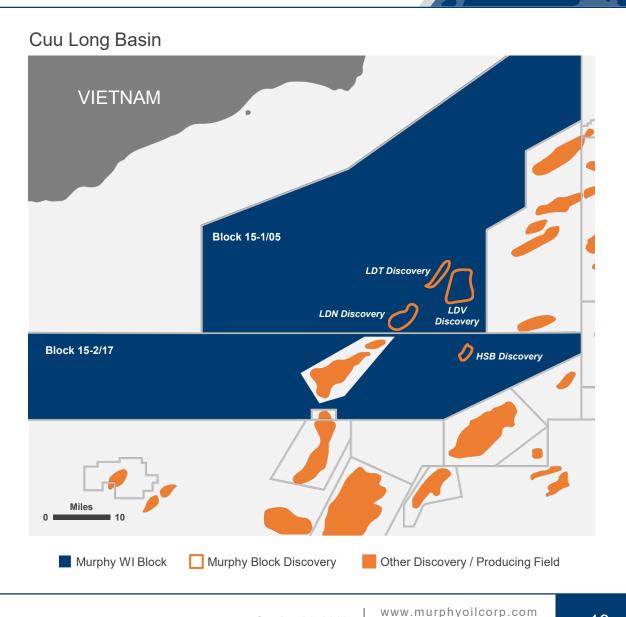
- Murphy 40% (Op), PVEP 35%, SKI 25%
- >400 MMBOE remaining resource potential on initial block (15-1/05)

### Block 15-1/05 – Lac Da Vang (LDV) Field

- Received Prime Minister approval for LDV field outline development plan
- Commenced front-end engineering design work
- Continuing post-well analysis of LDT-1X discovery well
  - Potential to add bolt-on resources to LDV field development

## Block 15-2/17

- Received initial government approval on production sharing contract
  - Formal signing to occur by year-end 2019





# Takeaways

### **MÜRPHY** OIL CORPORATION

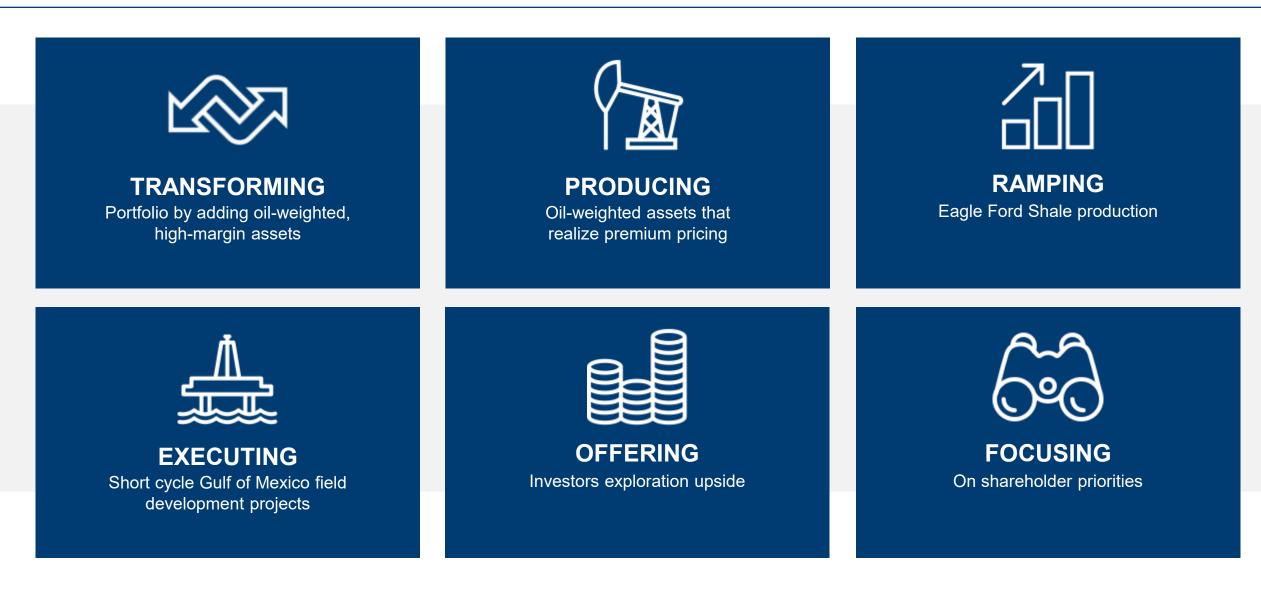
## Executing 2019 Goals

POST-MALAYSIA TARGETS		ACHIEVING GOALS
\$300 MILLION	ACCOMPLISHING SHARE REPURCHASE	\$500 Completed Oct. 2019
200 MBOEPD	DELIVERING 4Q 2019 PRODUCTION RATE	Don Track 4Q 2019
<b>68</b> %	GENERATING LIQUIDS-WEIGHTED PRODUCTION	<b>67%</b> As of 3Q 2019
>95%	REALIZING SALES VOLUMES AT PREMIUM TO WTI	>94% As of 3Q 2019
All while main	taining our cash posit	ion 2018 - 2019



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## Positioning Company for Long-Term Value Creation





# Appendix

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Appendix

**Non-GAAP Reconciliation** 

**Abbreviations** 

Guidance

**Hedging Positions** 

**Current Financial Position** 

**Environmental, Social and Governance** 



# Non-GAAP Financial Measure Definitions & Reconciliations

The following list of Non-GAAP financial measure definitions and related reconciliations is intended to satisfy the requirements of Regulation G of the Securities Exchange Act of 1934, as amended. This information is historical in nature. Murphy undertakes no obligation to publicly update or revise any Non-GAAP financial measure definitions and related reconciliations.



#### **ADJUSTED EARNINGS**

Murphy defines Adjusted Earnings as net income attributable to Murphy <sup>1</sup> adjusted to exclude discontinued operations and certain other items that affect comparability between periods.

Adjusted Earnings is used by management to evaluate the company's operational performance and trends between periods and relative to its industry competitors.

Adjusted Earnings, as reported by Murphy, may not be comparable to similarly titled measures used by other companies and it should be considered in conjunction with net income, cash flow from operations and other performance measures prepared in accordance with generally accepted accounting principles (GAAP). Adjusted Earnings has certain limitations regarding financial assessments because it excludes certain items that affect net income. Adjusted Earnings should not be considered in isolation or as a substitute for an analysis of Murphy's GAAP results as reported.

\$ Millions, except per share amounts	Three Months Ended – Sept 30, 2019	Three Months Ended – Sept 30, 2018
Net income attributable to Murphy (GAAP)	1,089.0	93.9
Discontinued operations loss (income)	(953.4)	(37.8)
Income from continuing operations	135.6	56.1
Mark-to-market (gain) loss on crude oil derivative contracts	(38.9)	(20.6)
Mark-to-market (gain) loss on contingent consideration	(22.4)	-
Business development transaction costs	3.3	-
Write-off of previously suspended exploration wells	-	4.5
Foreign exchange losses (gains)	0.8	_
Ecuador arbitration settlement	-	(20.5)
Brunei working interest income	_	(16.0)
Seal insurance proceeds	(6.2)	(7.0)
Adjusted Income (loss) attributable to Murphy (Non-GAAP)	57.2	(3.5)
Adjusted income (loss) from continuing operations per diluted share	0.36	(0.02)

1 'Attributable to Murphy' represents the economic interest of Murphy excluding a 20% noncontrolling interest in MP GOM.



#### **EBITDA and EBITDAX**

Murphy defines EBITDA as income from continuing operations attributable to Murphy <sup>1</sup> before interest, taxes, depreciation and amortization (DD&A). Murphy defines EBITDAX as income from continuing operations attributable to Murphy before interest, taxes, depreciation and amortization (DD&A) and exploration expense.

Management believes that EBITDA and EBITDAX provides useful information for assessing Murphy's financial condition and results of operations and it is a widely accepted financial indicator of the ability of a company to incur and service debt, fund capital expenditure programs, and pay dividends and make other distributions to stockholders.

EBITDA and EBITDAX, as reported by Murphy, may not be comparable to similarly titled measures used by other companies and it should be considered in conjunction with net income, cash flow from operations and other performance measures prepared in accordance with generally accepted accounting principles (GAAP). EBITDA and EBITDAX have certain limitations regarding financial assessments because they excludes certain items that affect net income and net cash provided by operating activities. EBITDA and EBITDAX should not be considered in isolation or as a substitute for an analysis of Murphy's GAAP results as reported.

\$ Millions	Three Months Ended – Sept 30, 2019	Three Months Ended – Sept 30, 2018
Net income (loss) attributable to Murphy (GAAP)	1,089.0	93.9
Income tax expense (benefit)	18.8	17.8
Interest expense, net	44.9	44.2
DD&A expense	308.3	197.5
EBITDA attributable to Murphy (Non-GAAP)	1,461.0	353.4
Exploration expense	12.4	21.7
EBITDAX attributable to Murphy (Non-GAAP)	1,473.4	375.1
Total barrels of oil equivalents sold from continuing operations attributable to Murphy (thousands of barrels)	17,745	11,232
EBITDAX per BOE (Non-GAAP)	83.03	33.39

1 'Attributable to Murphy' represents the economic interest of Murphy excluding a 20% noncontrolling interest in MP GOM.

#### **ADJUSTED EBITDA**

Murphy defines Adjusted EBITDA as income from continuing operations attributable to Murphy<sup>1</sup> before interest, taxes, depreciation and amortization (DD&A), impairment expense, foreign exchange gains and losses, mark-to-market loss on crude oil derivative contracts, accretion of asset retirement obligations and certain other items that management believes affect comparability between periods.

Adjusted EBITDA is used by management to evaluate the company's operational performance and trends between periods and relative to its industry competitors.

Adjusted EBITDA may not be comparable to similarly titled measures used by other companies and it should be considered in conjunction with net income, cash flow from operations and other performance measures prepared in accordance with generally accepted accounting principles (GAAP). Adjusted EBITDA has certain limitations regarding financial assessments because it excludes certain items that affect net income and net cash provided by operating activities. Adjusted EBITDA should not be considered in isolation or as a substitute for an analysis of Murphy's GAAP results as reported.

\$ Millions, except per BOE amounts	Three Months Ended – Sept 30, 2019	Three Months Ended – Sept 30, 2018	
EBITDA attributable to Murphy (Non-GAAP)	1,461.0	353.4	
Discontinued operations loss (income)	(953.4)	(37.8)	
Mark-to-market (gain) loss on crude oil derivative contracts	(49.2)	(26.0)	
Accretion of asset retirement obligations	10.6	6.5	
Business development transaction costs	4.1	-	
Write-off of previously suspended exploration wells	-	4.5	
Seal insurance proceeds	(8.0)	(9.7)	
Foreign exchange losses (gains)	0.8	(1.0)	
Mark-to-market (gain) loss on contingent consideration	(28.4)	-	
Ecuador arbitration settlement	-	(26.0)	
Brunei working interest income	-	(16.0)	
Adjusted EBITDA attributable to Murphy (Non-GAAP)	437.5	247.9	
Total barrels of oil equivalents sold from continuing operations attributable to Murphy (thousands of barrels)	17,745	11,232	
Adjusted EBITDA per BOE (Non-GAAP)	24.65	22.07	

1 'Attributable to Murphy' represents the economic interest of Murphy excluding a 20% noncontrolling interest in MP GOM.



**BBL:** Barrels (equal to 42 US gallons)

BCF: Billion cubic feet

BCFE: Billion cubic feet equivalent

**BN:** Billions

**BOE:** Barrels of oil equivalent (1 barrel of oil or 6,000 cubic feet of natural gas)

**BOEPD:** Barrels of oil equivalent per day

BOPD: Barrels of oil per day

CAGR: Compound annual growth rate

D&C: Drilling & completion

**DD&A:** Depreciation, depletion & amortization

**EBITDA:** Income from continuing operations before taxes, depreciation, depletion and amortization, and net interest expense

**EBITDAX:** Income from continuing operations before taxes, depreciation, depletion and amortization, net interest expense, and exploration expenses

EFS: Eagle Ford Shale

EUR: Estimated ultimate recovery

F&D: Finding & development

**G&A:** General and administrative expenses

**GOM:** Gulf of Mexico

LOE: Lease operating expense

**MBOE:** Thousands barrels of oil equivalent

**MBOEPD:** Thousands of barrels of oil equivalent per day

MCF: Thousands of cubic feet

MCFD: Thousands cubic feet per day

**MM:** Millions

**MMBOE:** Millions of barrels of oil equivalent **MMCF:** Millions of cubic feet **MMCFD:** Millions of cubic feet per day **NA:** North America **NGL:** Natural gas liquid **ROR:** Rate of return **R/P:** Ratio of reserves to annual production **TCF:** Trillion cubic feet **TCPL:** TransCanada Pipeline **TOC:** Total organic content **WI:** Working interest WTI: West Texas Intermediate (a grade of crude oil)



# 4Q 2019 Guidance

Producing Asset	Liquids (BOPD)	Gas (MCFD)	<b>Total</b> (BOEPD)
US – Eagle Ford Shale	48,300	31,300	53,500
Gulf of Mexico excluding NCI <sup>1</sup>	72,700	73,600	85,000
Gulf of Mexico including NCI	84,800	78,700	98,000
Canada – Tupper Montney	_	264,000	44,000
Kaybob Duvernay and Placid Montney	6,700	22,500	10,500
Offshore	8,400	_	8,400
Other	600	_	600

4Q Production Volume (BOEPD) excluding NCl <sup>2</sup>	198,000 - 206,000
4Q Production Volume (BOEPD) including NCI	210,700 - 219,300
4Q Exploration Expense (\$MM)	\$21
Full Year 2019 CAPEX (\$BN) excluding NCl <sup>3</sup>	\$1.35 - \$1.45
Full Year 2019 Production (BOEPD) excluding NCI <sup>4</sup>	174,000 – 178,000

1 Excludes Noncontrolling Interest of MP GOM of 12,100 BOPD liquids and 5,100 MCFD gas 2 Excludes Noncontrolling Interest of MP GOM of 13,000 BOEPD

3 Excludes Noncontrolling Interest of MP GOM of \$48 MM and \$20 MM for assets held for sale

4 Excludes Noncontrolling Interest of MP GOM of 12,600 BOEPD



#### United States

Commodity	Туре	Volumes (BBL/D)	Price (BBL)	Start Date	End Date
WTI	Fixed Price Derivative Swap	35,000	\$60.51	10/1/2019	12/31/2019
WTI	Fixed Price Derivative Swap	45,000	\$56.42	1/1/2020	12/31/2020

### Montney, Canada

Commodity	Туре	Volumes (MMCF/D)	Price (MCF)	Start Date	End Date
Natural Gas	Fixed Price Forward Sales at AECO	59	C\$2.81	10/1/2019	10/31/2019
Natural Gas	Fixed Price Forward Sales at AECO	97	C\$2.71	11/1/2019	3/31/2020
Natural Gas	Fixed Price Forward Sales at AECO	59	C\$2.81	4/1/2020	12/31/2020

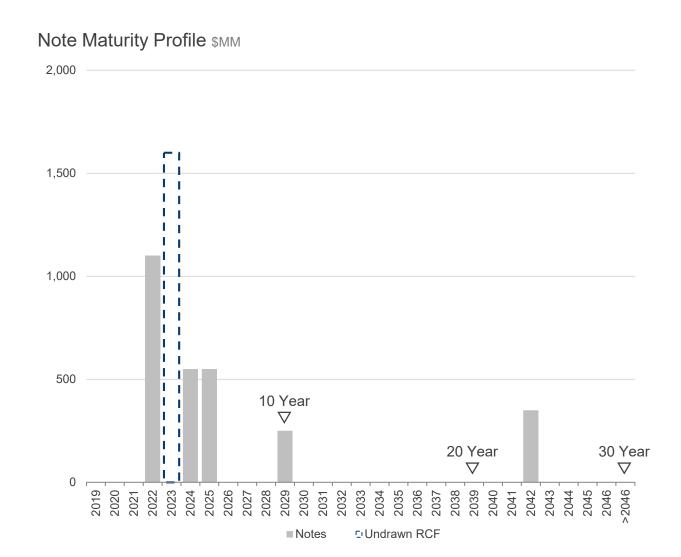


## **Current Financial Position**

As of September 30, 2019

- \$2.8 BN total debt, excluding capital leases
- Total liquidity \$2.0 BN
- Approximately \$435 MM of cash and cash equivalents
- Undrawn \$1.6 BN unsecured senior credit facility
- 33% total debt to cap
- 28% net debt to cap

Maturity Profile*				
Total Bonds Outstanding \$BN	\$2.8			
Weighted Avg Fixed Coupon	5.5%			
Weighted Avg Years to Maturity	7.0			



\* As of September 30, 2019



## Environmental, Social and Governance

J50% GHG Emissions & Intensity following 2018-19 A&D activity



IOGP Recordable Spills 1H 2019



ENVIRONMENTAL



~50% reduction in GHG emissions and intensity with 2018-2019 A&D activity

Utilize natural gas to fuel frac pumps in Tupper Montney, leading to reduced GHG intensity

Enhancing emissions forecasting in long-term plan

#### SOCIAL RESPONSIBILITY



El Dorado Promise – full college tuition support for El Dorado High School graduates in Arkansas

United Way – partners for more than 50 years, over \$13 million contributed

Issued inaugural sustainability report April 2019

#### GOVERNANCE



Received top rating for governance, or 75% higher than peer average

In line with peers on environmental and social scores

Board of Directors elected with average vote of approximately 99% over past 5 years

#### SAFETY



Eagle Ford Shale well work five years lost time accident free

Gulf of Mexico spill free since 2014

Gulf of Mexico one year recordable free

Vietnam seven years recordable free





# 2019 THIRD QUARTER EARNINGS CONFERENCE CALL & WEBCAST OCTOBER 31, 2019

ROGER W. JENKINS PRESIDENT & CHIEF EXECUTIVE OFFICER

